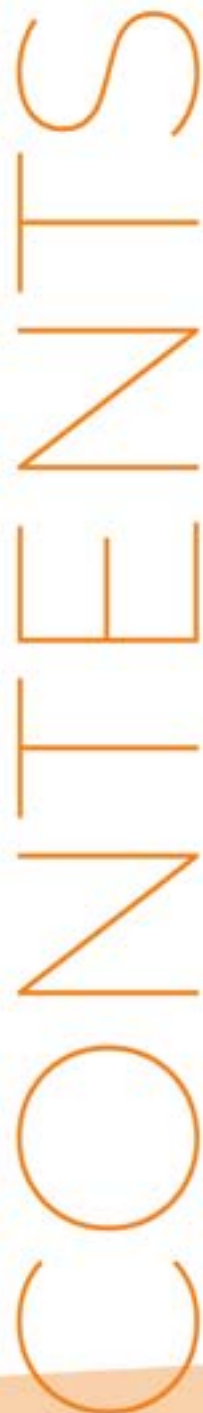


# ANNUAL REPORT

2023



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## MESSAGE FROM THE PRESIDENT

It is with immense pleasure that I present the annual report for the transformative year of 2023, a landmark period for the Healthcare Federation of Nigeria. The year unfolded with the resounding success of our inaugural Annual Conference, a pivotal event that set the stage for our organization's impactful journey. Throughout 2023, the Healthcare Federation of Nigeria emerged as the foremost advocate for the private healthcare sector and the entire health industry in Nigeria.

Our engagements were diverse and robust, featuring fruitful interactions with the Government, Donor and multilateral agencies. The year witnessed a total of 34 advocacy activities, 4 events, 2 partnerships, and 9 webinars, marking a year of substantial progress and influence. Notably, we extend our deep appreciation to organizations such as USAID and FOASPS, whose unwavering support significantly contributed to the success of various programs, particularly the strengthening of the HFN Secretariat.

The Healthcare Federation of Nigeria acknowledges and expresses sincere gratitude to the organizations, associations, and individuals who consistently stood by us. Their financial contributions, in the form of membership dues, sponsorships, and donations, played a vital role in realizing the diverse programs and activities of the organization. We also recognize the steadfast commitment of our professional members, whose expertise has been invaluable in the development of crucial position papers and memoranda.

A special acknowledgment goes to the esteemed National Executive Committee and Board of Directors, with particular appreciation for the outgoing Chairman, Mr. Esue Ighodalo. His exceptional leadership has been instrumental in shaping the trajectory of the Federation. Finally, I express my heartfelt appreciation to the dedicated members of the Executive Committee for their selfless dedication of time and resources in ensuring the realization of the vision and mission of our federation. As we look ahead, our commitment to advancing the healthcare sector in Nigeria remains steadfast, and we eagerly anticipate continued collaboration and support from our esteemed stakeholders.

**DR PAMELA AJAYI**  
**PRESIDENT**

# MISSION STATEMENT

Advocacy, capacity building, improving access to finance for the private sector in collaboration with the public sector.

# VISION

To support the achievement of universal healthcare coverage through private sector activation.

# OBJECTIVES

- To discuss, consult and act as a negotiating body with the Government of Nigeria on matters of policy in the interest of the private health sector and drive the development of policies that will support private development by working directly with the legislators.
- To champion, protect, promote and represent the interests of private health/medical professionals, including their businesses and associations and those of their partners in the Nigerian Health Sector.
- To organise, facilitate and contribute to the training/development of health workers and stakeholders through consultancy, webinars, learning events, exhibitions/trade promotion events.
- To support the financing of healthcare by driving policy change to make healthcare assets suitable for investments and to develop investable assets in healthcare.
- To support the development of appropriate financing models that will drive healthcare development.

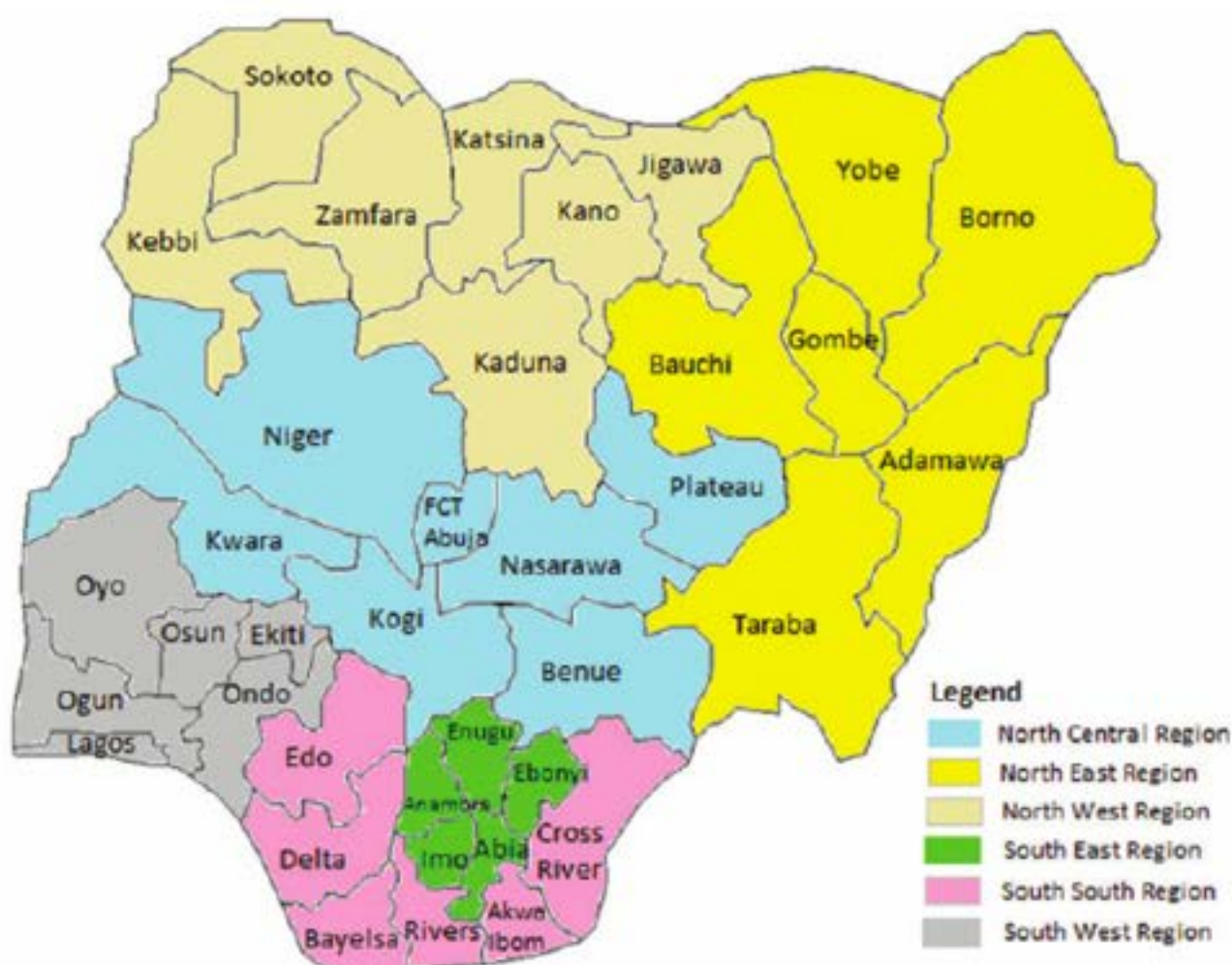
# WHO WE ARE & WHERE WE OPERATE

The Healthcare Federation of Nigeria (HFN) is the unifying force for private healthcare stakeholders in Nigeria. As a non-partisan, non-profit organisation, we aim to advocate and amplify our members' collective voices to advance healthcare in Nigeria. Our core pillars are Advocacy, Business Growth, and Facilitating Access to Healthcare Financing. Throughout our existence, we've been unwavering in ensuring access to safe, top-quality healthcare for all Nigerians. HFN brings together diverse private-sector healthcare professionals and groups, including doctors, pharmacists, nurses, radiologists, pharmaceutical manufacturers, medical equipment manufacturers, importers, and more. Our commitment is to foster collaboration and drive positive change in Nigeria's healthcare sector and achieve Universal Health Coverage (UHC) for all Nigerians.



The Healthcare Federation of Nigeria (HFN) has consistently spearheaded advocacy efforts aimed at ensuring that Nigerians have access to healthcare that is not only safe and of high quality but also affordable. Achieving this vision is intrinsically linked to the presence of robust human resources and infrastructure capable of delivering emergency as well as elective surgical care. Adequate infrastructure and well-trained medical personnel play pivotal roles in ensuring the provision of timely and effective healthcare services to the Nigerian population. Recognizing the interconnectedness of Sustainable Development Goal 3, Universal Health Coverage, and the essential elements required for efficient healthcare delivery, it becomes imperative to enhance the working conditions of healthcare professionals and invest in the development of healthcare infrastructure. This strategic approach is vital for not only meeting immediate healthcare needs but also fostering a sustainable and resilient healthcare system that aligns with global health objectives.

The Healthcare Federation of Nigeria operates in Nigeria from its Headquarters/National Secretariat situated in Lagos.



# ADVOCACY ACTIVITIES

The Healthcare Federation of Nigeria has undertaken several advocacy activities and submitted position papers to some government agencies in the first Half of 2023. Below are HFN advocacy activities for the first half of 2023:

On 15th February 2023, the Healthcare Federation of Nigeria went with key stakeholders of the private healthcare sector (GE, Emzor, JNCI, Nirropharm, etc.) and Dr Ngozi Azodoh, Director of Health Planning, Research and Statistics, Federal Ministry of Health for a meeting in Abuja with the Federal Ministry of Finance, Budget and National Planning. At the meeting, HFN presented a position paper on Fiscal Policy measures in Nigeria's Health Sector. The aim of the meeting was to request urgent action on critical fiscal policy measures to reposition Nigeria's healthcare sector in line with Nigeria's international convention obligations and in consonance with current global innovation/best practices to optimize domestic healthcare delivery and save lives. This engagement with the FMFBNP is still ongoing.

On 9th-10th and 16th-17th February 2023, the Healthcare Federation of Nigeria participated in a stakeholders forum on the development of Health Industries Corporation of Nigeria (HICON) Policy framework in Abuja and Lagos. Further to this, HFN submitted a position paper to the Hon. Minister of Industry, Trade and Investment on the development of Health Industries Corporation of Nigeria (HICON).

On 28th February 2023, the Healthcare Federation of Nigeria submitted a memorandum to the National Health Insurance Authority on the the National Health Insurance Authority (NHIA) operational guidelines. Following HFN submission, NHIA has made HFN a committee member for the development of NHIA operational guidelines.





# ADVOCACY ACTIVITIES

## Meeting with MDCN

The Healthcare Federation of Nigeria had a follow-up meeting with MDCN (Medical and Dental Council of Nigeria) on Diaspora Professionals. The discussion centered primarily on license issues and recommendations on possible resolutions to facilitate the reversal of brain drain and medical tourism. Dr Pamela informed the council that knowledge transfer/share through telemedicine was one of the models encouraged by HFN, and that HFN has been in discussions with the management of LUTH and LASUTH on promoting training with Teaching Hospitals.

## Meetings with regional associations

The HFN team had meetings in Senegal and Cote d'Ivoire with the respective healthcare associations. In these meetings discussions were on the possibilities of partnership and collaboration between countries to improve the quality of healthcare within the region.

## HFN Diaspora Meeting

As part of the aim of HFN to work with Nigerian Health Professionals in Diaspora, meetings started in Atlanta Georgia, USA, and were also held in Birmingham, England and Sydney, Australia. Constructive discussions were held with diaspora Healthcare professionals who were keen to contribute to improving the quality of healthcare back home. They also asked HFN to play a role with assisting them to overcome obstacles and achieve this. During the events, a number of Nigerian Health Professionals in Diaspora registered as members of HFN.

## Courtesy call to AFCFTA

Following up on advocacy for health services to be made a priority sector in the Nigeria AfCFTA implementation strategy. On 1st June 2023, the HFN team paid a follow-up visit to the recently appointed Secretary Nation Action Committee on African Continental Free Trade Area (AFCFTA) in person of Mr. Olusegun Awolowo.





# ADVOCACY ACTIVITIES

## WHO-STAKEHOLDERS WORKSHOP

**Date: 4th July 2023**

Joint WHO-Stakeholders Workshop on the evaluation of the 3RD WHO-Nigeria Country operation strategy (2018-2022) and development of the 4th WHO- Nigeria Country cooperation strategy.

The conference organizers have set up a scientific committee with members from all federation.

Representing the Nigerian Federation was

- Dr. Segun Ebitanmi Financial Secretary HFN
- Professor Tanimola AKANDE Professor of Public Health University of Ilorin

HFN called for the inclusion of local players, particularly the private sector, in the development and implementation of nationwide strategies to enable the Government harness the collective strengths and resources of all stakeholders, leading to more comprehensive and impactful outcomes.

Nigerian Delegate to the Conference in Cote d'Ivoire

- Prof. Mohammed Nasir Sambo (DG/CEO National Health Insurance Authority)
- Dr. Ben Nkechika (DG Delta State Contributory Health Commission)
- Dr. Pamela Ajayi (President HFN)
- Mrs. Njide Ndili (Vice President HFN)

## FOASPS HIGH-LEVEL POLICY CONFERENCE

**Theme: Advancing Public Private Dialogue to achieve UHC in West Africa**

**Date: 6th - 8th of July 2023.**

**Venue: Abidjan Cote d'Ivoire**





# ADVOCACY ACTIVITIES

## MEETING WITH THE SPECIAL ADVISER & THE PRESIDENTIAL ADVISORY COMMITTEE ON HEALTH

Date: 13th July 2023.

The PAC lead by Dr. Salma Anas (Special Adviser to the President on Health) met with the HFN team to discuss ways to improve the Nigerian Health Sector.

### Issue Discussed

- 1) Private Sector Representation: HFN requested private sector representation at various committees such as the National Council of Health(NCH)
- 2) Concession of Healthcare Facilities: HFN proposed the concession of Healthcare Facilities to the Private Sector
- 3) Fiscal Policy Changes: removal of Value Added Tax (VAT) on medical equipment and waivers.

## FOLLOW-UP MEETINGS WITH THE SUBCOMMITTEE OF THE PRESIDENTIAL ADVISORY COMMITTEE ON HEALTH

The SA Health setup a sub-committee comprising HFN team members and the Presidential Advisory Committee members. The sub-committee was to draft a list of 10 actionable items achievable in the First 100 days of the present administration.

HFN had follow-up meetings with the sub-committee to make presentations to justify the 10 actionable items to be submitted to the PAC.



# ADVOCACY ACTIVITIES

Following the meeting with the PAC committee regarding the Special Customs Corridor for expedited Clearance of Healthcare Cargo

HFN was advised to send a letter to the Ministry of Health with a comprehensive list of essential life-saving healthcare equipment to qualify for the special customs corridor. Therefore, HFN EXCO had a meeting with the NEC and Association Members. The aim of the meeting was to inform the NEC and Association Members of the meeting with the Presidential Advisory Committee (PAC) and request urgent submission of list of equipment to qualify for the Customs Corridor for expedited clearance.

A letter with a list of essential life-saving healthcare equipment collated from HFN members was sent to the Ministry of Health on 31st July 2023.

HFN received a letter from the Ministry of Health requesting forward clarification. Consequently, HFN had a meeting with the Director of Pharmaceutical Services Division on the 11th of August 2023 to clarify issues relating to the subject matter.

## **BHCPF MINISTERIAL OVERSIGHT COMMITTEE RETREAT**

Date: 20th - 21st July 2023

Representing the Private Sector at the retreat, Mrs. Njide Ndili, was on the panel discussion (Sustainable Beneficiary Identification and enrolment Strategy for BHCPF)





# ADVOCACY ACTIVITIES

## **GATEFIELD HEATH SUMMIT 2023**

Themed: Taxing Sugary Drinks.

Date: 25th July 2023

HFN, represented by Dr. Pamela Ajayi joined various stakeholders to called for the increase of the Pro-health Taxes(Sugar Sweetened Beverage) to 20% per litter.

Dr. Pamela advocated that 100% of the revenue to be channeled into healthcare and a certain percentage of it be used specifically to treat NCD's linked to sugar consumption.

During the event, Dr. Pamela emphasized the indispensable role of private sector stakeholders in fortifying the healthcare sector of Nigeria. She underscored that the government's efforts, while crucial, cannot solely transform the healthcare landscape, and therefore highlighted multiple investment prospects within the private healthcare sector.

The event had in attendance Abike Dabiri - Erewa Chair Nigerian Diaspora Commission and His Highness Papa Ateker Paul Jones Eganda President AIDO Network International, and Sheikh Dr Ramey

## **NIGERIA DIASPORA DIRECT INVESTMENT SUMMIT (NDDIS)**

Date: 5th October 2023

Theme: Remodeling the Nigerian Health Sector.



# ADVOCACY ACTIVITIES

## INTERNATIONAL CANCER WEEK IN NIGERIA

Date: 24th October 2023.

Theme: Addressing Cancer Disparities Through Research and Improved Access to Treatment

Dr. Pamela called for the inclusion of the Private sector in the Cancer Health Fund, pointing out the important role HFN and other private sector partners played in the formation of CHF.

The panel session had the representatives of different private sector cancer center such as Asi Ukpo Cancer Center and the NSIA-Luth cancer center

## COURTESY VISIT TO SOCIETY FOR FAMILY HEALTH

Date: 23rd October 2023

Healthcare Federation of Nigeria (HFN) paid a courtesy visit to the management of the Society for Family Health (SFH) with the aim of fostering collaboration and partnership within the healthcare industry.

The meeting saw the participation of key representatives, who included Dr. Omokhodu Idogho, the Managing Director of SFH; Dr. Jennifer Anyanti, Deputy Managing Director, Technical, Strategy, and Growth; Pharm. Kene Eruchalu, Deputy Managing Director responsible for Programme Delivery; Pharm. Emeka Emmanuel Okafor, Project Director for IntegratE; and Yusuf Hassan Wada, serving as the Policy & Advocacy Associate.





# ADVOCACY ACTIVITIES

## UNVEILING OF NHIA OPERATIONAL GUIDELINES

Date: October 10, 2023

The HFN was well-represented at the Unveiling of the National Health Insurance Authority (NHIA) Operational Guidelines for 2023. The delegation, included Dr. Felix Ogedegbe, CEO of Cedercrest Hospital; Dr. Leke Oshuniyi, Chairman of the Health and Managed Care Association of Nigeria (HMCAN); Ms. Iquomma Uboh, Admin/Membership Officer at HFN; and Mr. Benjamin Babine, Digital and Information Officer at HFN.



## FUTURE OF HEALTH CONFERENCE

Date: 12th October 2023

The Vice President of the Healthcare Federation of Nigeria (HFN), Mrs. Njide Ndili, delivered a compelling presentation during the Future of Health Conference 2023. Her address centered on the pivotal importance of understanding the intricate dynamics within the healthcare ecosystem and fostering collaborative partnerships across all its diverse stakeholders.

Mrs. Ndili emphasized that "Achieving UHC will be challenging without the private sector's collaboration with the government. However, substantial advocacy efforts are required to pave the way to make this happen."



# ADVOCACY ACTIVITIES

## DOCTORS FOR CHANGE

Date: 17th November 2023

The President of the Healthcare Federation of Nigeria (HFN), Dr. Pamela Ajayi, shared profound insights at the Doctors for Change (DFC) conference today, shedding light on the pivotal role of Artificial Intelligence (AI) in shaping the future of healthcare. Her engaging discourse underscored the transformative impact that AI is poised to make and echoed the importance of collaboration in driving the healthcare sector forward.

## HEALTH AND MANAGED CARE ASSOCIATION OF NIGERIA(HMCAN)

Date: 19th November 2023

Annual General Meeting and Induction Ceremony of the Health and Managed Care Association of Nigeria (HMCAN), and the Institute for Healthcare Finance Management (IHFM).

The theme, "Pitfalls in the 2023 NHIA Operational Guidelines: Sustainability of HMOs as Strategic Stakeholders," highlighted the crucial discussions surrounding the health insurance landscape.

Dr. Ajayi's address emphasized the need for collaboration, innovation, and resilience in navigating the challenges outlined in the operational guidelines. A powerful call to action for the healthcare community to come together and shape the future of HMOs.

## LAUNCH OF "THE ADVANTAGE" BY ADVANTAGE HEALTH AFRICA

Date: 20th November 2023

Theme:"Leveraging Access to Resources and Technology to Build an Inclusive Health Ecosystem"

President of the Healthcare Federation of Nigeria (HFN), Dr. Pamela Ajayi, spoke on the theme - Leveraging Access to Resources and Technology to Build an Inclusive Health Ecosystem" with a specific focus on the importance of pharmaceuticals and how Artificial Intelligence (AI) and technology is set to enhance Nigeria's healthcare ecosystem.

Additionally, the Vice President of the HFN, Njide Ndili was in attendance and participated in a panel discussion. The conference, themed "Leveraging Access to Resources and Technology to Build an Inclusive Health Ecosystem" also hosted several healthcare stakeholders from across the nation.





# ADVOCACY ACTIVITIES

## **COURTESY VISIT TO THE CHAIRMAN SENATE COMMITTEE ON HEALTH**

Date: 21st November 2023

The President of the Healthcare Federation of Nigeria (HFN), Dr. Pamela Ajayi and Vice President of HFN, Mrs Njide Ndili during a courtesy visit to the Chairman Senate Committee on Health, Senator Dr. Ipalibo Banigo (DSSRS).

## **MEETING WITH MINISTER OF STATE FOR HEALTH**

Date: 21st November 2023

A high-profile HFN delegation had a strategic meeting with the Minister of State for Health, Dr. Pamela provided a comprehensive overview of HFN's initiatives over the years, with a specific emphasis on advocacy efforts for the National Policy on Incentivizing the Healthcare Sector.

One of the key proposals put forth was the establishment of a dedicated customs fast-track corridor for efficient healthcare cargo clearance.

The delegation had in attendance HFN members.

## **COURTESY VISIT TO DIRECTOR LEGISLATIVE/CLERK NASS**

Date: November 21, 2023

During the visit to the National Assembly (NASS), the leadership of the HFN also visited the Director Legislative/Clerk NASS, Mrs. Fortune Ihua-Maduenyi. This was to further strengthen the HFN's relationship with the National Assembly.



# ADVOCACY ACTIVITIES

## **NATIONAL DIALOGUE ON MEDICAL OXYGEN SECURITY AND FUTURE PUBLIC HEALTH EMERGENCIES IN NIGERIA"**

Date: 22nd November 2023

Dr. Pamela Ajayi, President of the Healthcare Federation of Nigeria (HFN), delivered a powerful message at the "National Dialogue on Medical Oxygen Security and Future Public Health Emergencies in Nigeria" conference.

She highlighted the importance of establishing a customs fast-track corridor for efficient clearance of healthcare cargo, including oxygen ventilators, and all life-saving equipment.

Dr. Ajayi also participated in a panel discussion exploring opportunities to strengthen medical oxygen infrastructure in Nigeria. She shared insights on HFN's advocacy efforts for zero-duty tax levies and Value Added Tax (VAT) exemptions for Active Pharmaceutical Ingredients (APIs) and life-saving equipment.





# ADVOCACY ACTIVITIES

## NIGERIA HEALTHCARE INVESTMENT FORUM

Date: 29th November 2023

Dr. Pamela Ajayi, President of the Healthcare Federation of Nigeria (HFN), delivered a powerful goodwill message at the Nigeria Healthcare Investment Forum, urging all stakeholders to collaborate in building a stronger healthcare system for every Nigerian.

### OTHER CRITICAL ENGAGEMENT

- Meeting with USAID (Zoom): The meeting was with the Sinu Kurian Director of Health Population and Nutrition. The meeting focus was to learn about the activities of HFN.
- Meeting with Nigeria Governors Forum(Health Lead): The meeting Dr. Ahmad Abdulwahab (Health Coordinator.) of the NGF focused on possible partnership, access to finance, PPP/PHC revitalization etc

## 2023 UNIVERSAL HEALTH COVERAGE POLICY DIALOGUE

Date: December 11, 2023

Representing the Private Sector at the 2023 Universal Health Coverage Policy Dialogue, Dr. Pamela Ajayi, emphasized the critical role of private sector integration in Nigeria's journey toward achieving Universal Health Coverage. The panel featured distinguished figures including the Governor of Gombe State, Muhammad Inuwa Yahaya.



# ADVOCACY ACTIVITIES

## HFN POSITION PAPER ON NSOANP

Date: December 14, 2023

The HFN President, Dr. Pamela Ajayi, presented the HFN Position Paper on the National Surgical, Obstetrics, Anaesthesia, and Nursing Plan (NSOANP) to the Director of Hospital Services, Federal Ministry of Health, Dr. Jimoh Olawale Salaudeen.

The document was compiled by a committee of specialist HFN members, including those in the Diaspora, comprising experienced Surgeons, Obstetricians, Anaesthetists, and Nurses/Midwives.

The HFN Position Paper on the NSOANP presents a holistic approach, encompassing education, workforce development, technological innovation, and systemic reforms, aiming to propel the Surgical, Obstetrics, Anaesthesia, and Nursing profession forward.

## JNCI 20TH ANNIVERSARY COLLOQUIUM

Date: December 15, 2023

The HFN President, Dr. Pamela Ajayi delivered a presentation at the 20th anniversary of JNC International Ltd, highlighting the significant contributions of the Private Health sector to healthcare in Nigeria. The event drew the participation of esteemed healthcare stakeholders, including the Minister of State for Health, Dr. Tunji Alausa.

This presentation and participation of HFN in the NSOANP Stakeholders forum mark a historic milestone, signifying the inaugural inclusion of the private sector in this crucial policy discourse.





# EVENTS

## 1ST HFN ANNUAL CONFERENCE

The HFN 2023 Annual Conference, themed “Building the Healthcare of Our Future”, held on 3rd & 4th February 2023 at the Harbour Point, Victoria Island, Lagos and it addressed diverse issues affecting and limiting the growth of the health sector in Nigeria, from financing and investment to implementation of the New NHIA and its implications for HMOs, providers and employers, among others. The conference provided excellent opportunity for healthcare professionals, private healthcare providers, HMOs, health equipment manufacturers and healthcare sector investors to meet and network with other industry players. The conference was well attended by prominent stakeholders in the health sector which included The Honourable Minister of Health, Chairman, Senate Committee on Health, Hon. Commissioner of Health Lagos State, among other reputable dignitaries.





# EVENTS

## LAUNCH OF THE HFN WOMEN'S FORUM

The HFN Women's Forum was launched on 4th February 2023 during the HFN Annual conference held in Lagos. The HFN women's forum is a platform for women in the private health sector in Nigeria. The forum will make use of a combination of information, inspiration and provocation to create empowerment for more women to thrive in the private healthcare sector in Nigeria.

## HFN WOMEN'S FORUM WEBINAR

On 23rd March 2023, The HFN Women's Forum organised its first webinar titled "Enabling Equity: Digihealth." The webinar provided business owner practical tips to apply in their venture from women in the health space who are making measurable impact using digital technology to provide healthcare services across Nigeria and Africa.





# EVENTS

## MEDIC WEST AFRICA 2023

Healthcare Federation of Nigeria in partnership with Medic West Africa. is organization the Healthcare Leadership Conference

Theme: "Ignite Change: Mobilizing Healthcare in West Africa for a Sustainable Future."

Key speaker: Dr. Salma Anas  
(Special Adviser to the President on Health)

Distinguished attendees included:

The Lagos State Commissioner for Health, Prof. Akin Abayomi, Ogun State Commissioner for Health, Dr. Tomi Coker, Imo State Commissioner of Health, Dr. Success Prosper-Ohayagha, Osun State Commissioner for Health, Mr. Jola Akintola, Ondo State Commissioner for Health, Dr. Banji Ajaka; Edo State Commissioner for Health, Dr. Samuel Ali Senior Health Specialist, World Bank Group, Dr. Olumide Okunola; Executive Vice Chairman, Bridge Clinic, Dr. Richardson Ajayi, amongst others.





# EVENTS

## HFN WOMEN'S YEAR-END FORUM

The HFN Women's Forum organized a conference themed "Empowering Tomorrow: Uniting Female Health Providers in Leading the Way." The event had a Masterclass session for students in healthcare who were trained on "Basic AI for Healthcare" and "Practical Guides for a Successful Healthcare Career."

The afternoon session was tailored for professionals and had a roundtable discussions focused on leadership and collaboration. Attendees had the chance to engage in meaningful conversations and share experiences. The interactive nature of the session facilitated collaborative learning, idea exchange, and the development of a supportive community among the female health providers.





# WEBINARS

## HFN HEALTH STUDY WEBINAR SERIES

The HFN Health study series was a 7 series webinar organised to provide insights on the Nigeria Health Sector market study commissioned by the Embassy of the Kingdom of the Netherlands in Nigeria and put together by PharmAccess Foundation's Nigeria office (PAF). The HFN Health Study webinar series was a second-quarter webinar held bi-monthly (twice a month) from April-June to accommodate the six (6) business cases identified as the priority area for the HFN Health Study webinar. The primary aim of this webinar series was to expose healthcare professionals and businesses to new market opportunities within the healthcare sector, market entry and implementing strategies.

**THE WEBINAR SERIES ON: HEALTH SECTOR MARKET STUDY 2022**

**Topic: Vaccines Production (6)**

**Dr. Hilda A. Ayoola**  
Coordinating Director  
Poliovirus Eradication  
Chairman PHC/HS

**Mr. Adewale Adeyemi**  
Managing Director  
Adewale Adeyemi & Co.  
MODERATOR

**Mr. Sunday Mgbejume**  
Management Consulting Executive &  
Vice-Chairman Advisory Limited  
DEALING CONSULTANT

**Dr. Pamela Ajayi**  
President  
Healthcare Federation of Nigeria  
HOST

**SPM prompt**

**Partners:** Medical Credit Fund, PharmAccess Foundation, NL Netherlands

**HFN members. How to gain access**

**info@hfnigeria.com**

**Nigeria Health Sector Market Study Report**

**Special Guest: Mohammed Sir Sambo**  
National Health Insurance Authority (NHIA)

**Dr. Pamela Ajayi**  
President  
Healthcare Federation of Nigeria  
HOST

**Mr. Sunday Mgbejume**  
Management Consulting Executive &  
Vice-Chairman Advisory Limited  
DEALING CONSULTANT

**Mrs. Abimbola Adeniyi**  
Public Secretary  
Healthcare Federation of Nigeria  
MODERATOR

**THE WEBINAR SERIES ON: HEALTH SECTOR MARKET STUDY 2022**

**Topic: PHC processes**

**SPM prompt**

**Partners:** Medical Credit Fund, PharmAccess Foundation, NL Netherlands

**HFN members. How to gain access**

**info@hfnigeria.com**

**Nigeria Health Sector Market Study Report**

**Dr. Pamela Ajayi**  
President  
Healthcare Federation of Nigeria  
HOST

**Mr. Sunday Mgbejume**  
Management Consulting Executive &  
Vice-Chairman Advisory Limited  
DEALING CONSULTANT

**Dr. Segun Ebitanmi**  
President  
Healthcare Federation of Nigeria  
MODERATOR

**THE WEBINAR SERIES ON: HEALTH SECTOR MARKET STUDY 2022**

**Topic: PHCs across the country (3)**

**SPM prompt**

**Partners:** Medical Credit Fund, PharmAccess Foundation, NL Netherlands

**HFN members. How to gain access**

**info@hfnigeria.com**

YEAR 2030

# WEBINARS

## HFN/HEALTHCARE LEADERSHIP ACADEMY WEBINAR SERIES

Themed: Leadership and Organizational Development With Coaching Approach.

Date: 19th August 2023

HFN is partnering with Healthcare Leadership Academy to provide training on leadership for Healthcare Professionals

## HFN MONTHLY WEBINAR

Date: 31ST October 2023

Themed: REVEALING THE UNTAPPED POTENTIAL OF CANCER CARE IN NIGERIA

THEME: REVEALING THE UNTAPPED  
POTENTIAL OF CANCER CARE IN NIGERIA

LAKESHORE  
CANCER CENTRE

MARCELLE RUTH  
CANCER SURVIVAL & BREASTCARE HOSPITAL

NSIA-LUTH  
CANCER CENTRE



**Dr. Pamela Ajayi**  
President,  
Healthcare Federation of  
Nigeria (HFN)



Register Here  
[bit.ly/493ak23](https://bit.ly/493ak23)



**Dr. Jennifer Anyanti**  
Deputy Managing Director,  
Society for Family Health  
(Moderator)

WEBINAR  
4:00pm (WAT)

31st Oct,  
2023  
7:00pm

### WEBINAR SERIES

Topic

## LEADERSHIP AND ORGANIZATIONAL DEVELOPMENT WITH COACHING APPROACH

HOST



**Adedayo Falekun**  
Program Manager,  
Healthcare Leadership  
Academy

GUEST



**Dr. Delbar Niroushak**  
PhD Clinical Psychologist,  
Co-founder of Systematic the Systems  
of Engagement & Accountability  
Management Solution;  
Co-founder of Coaching for Change  
Enterprise, MCC Leadership & Business  
Coach, Agile Enterprise Coach.

REGISTER HERE: [bit.ly/LODCA\\_Webinar](https://bit.ly/LODCA_Webinar)



Zoom

AUGUST 19,  
2023

6:00pm (WAT)  
10am (PST)



# PUBLICATIONS

## COMMUNIQUE/REPORT

Healthcare Federation of Nigeria communique/report of the 2023 Annual Conference and General meeting held on 3rd and 4th February 2023 in Lagos. The communique was circulated to all the persons who attended the conference, all HFN community groups and relevant government agencies. We believe that the recommendations in the communique/report would support the growth and development of the sector and achieve Universal Health Coverage (UHC) for all Nigerians.



## COMMUNIQUE/ REPORT

2023 Annual Conference and General meeting  
of the Healthcare Federation of Nigeria





# PUBLICATIONS

## HFN 2023 MID-YEAR NEWSLETTER

HFN has proudly unveiled its inaugural newsletter, covering a comprehensive overview of HFN's endeavors and accomplishments throughout the first half of 2023. This newsletter provides a valuable glimpse into our activities from January to June 2023, offering insight into our dedication to the Nigerian healthcare sector and the positive impact we aim to make. As part of our commitment to transparency and effective communication, we plan to issue these newsletters on a quarterly basis, ensuring our members and stakeholders remain well-informed about our ongoing initiatives, progress, and achievements. We look forward to sharing our journey with stakeholders and members through these regular updates.

## HFN 2023 QUARTERLY NEWSLETTER

This newsletter provides a valuable glimpse into our activities from July-September 2023, offering insight into our dedication to the Nigerian healthcare sector and the positive impact we aim to make. As part of our commitment to transparency and effective communication, we plan to issue these newsletters on a quarterly basis, ensuring our members and stakeholders remain well-informed about our ongoing initiatives, progress, and achievements. We look forward to sharing our journey with stakeholders and members through these regular updates.

## QUARTERLY NEWSLETTER

HEALTHCARE FEDERATION OF NIGERIA

JULY - SEPTEMBER 2023

## QUARTERLY NEWSLETTER

HEALTHCARE FEDERATION OF NIGERIA

OCTOBER - DECEMBER 2023



Healthcare Federation of Nigeria

As we begin the year 2024, we are delighted to share with you the significant strides and impactful engagements of the Healthcare Federation of Nigeria (HFN) in the last quarter of 2023.

Your commitment to advancing healthcare in Nigeria has made these achievements possible.

Aspora Direct Summit

## HFN 2023 Mid-Year Newsletter

we're so glad you're here

HFN NEWSLETTER KEEPS YOU UPDATED ON ALL OUR ACTIVITIES QUARTERLY

## NEWS OF HFN EXECUTIVES & ACTIVITIES

### HFN New EXCO

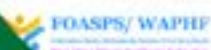
On Friday, 3rd of February 2023, the Healthcare Federation of Nigeria (HFN) held its Annual General Meeting (AGM) and Elections. A new set of Executive Committee members were elected to lead the affairs of this federation for the next 3 years, ending October 2024. Dr. Femi Afolabi and Mrs. Agide Ibi, the previous president and vice-president of HFN respectively, were re-elected unopposed as the new President and Vice-President. Other elected officials were Mrs. Chinyere Okunribido as Treasurer, Dr. Segun Ebiyemi as Secretary and Prof. Abimbola O. Adedokun as Public Relations Secretary.



Healthcare Federation of Nigeria

We are pleased to bring you the latest news and highlights of our activities in the last quarter of 2023.

Your continued support empowers us to drive positive change in the healthcare sector and make a difference.



### FOASPS/USAID Grant

The Executive team is happy to announce the FOASPS/USAID Grant contract was signed on the 20th of February 2023.

The first milestone payment of \$100,000 was received on the 20th of March 2023.





# PARTNERSHIPS



## **HFN-PHARMACCESS MoU SIGNING**

Date: 24th July 2023

The Healthcare Federation of Nigeria signed an MoU with PharmAccess.

The partnership is to enhance access to quality and affordable healthcare, ensuring financial protection for all Nigerians and to raise the standards of healthcare facilities across the nation, promoting a culture of continuous improvement and ensuring that patients receive the highest quality care possible.

The meeting serves as the first step to the HFN-MOU partnership which is aimed at improving quality of care through the Safe-Care quality standard

## **HFN has signed an MOU with Healthcare Leadership Academy.**

HLA is a not-for-profit enterprise that delivers context-specific and innovative capacity development programmes that address identified skill gaps across the health system.

## **HFN-PHARMACCESS ONBOARDING PROCESS**

Date: 30th October 2023

The HFN-SafeCare License Agreement meeting reviewed the Due Diligence Form (Excel sheet), License Agreement and the Safe-Care Onboarding Brochure.

## **PARTNERSHIP**





# HFN SECRETARIAT & SYSTEMS

## HFN SECRETARIAT

The Healthcare Federation secretariat has a new member of staff. Mr Benjamin Babine resumed on 11th September 2023.

Job Title: Digital/Information Officer

Purpose: To drive digital innovation, manage information effectively, enhance customer experiences, and align digital strategies with the broader business objectives of the organization. This role is pivotal in navigating the challenges and opportunities presented by the digital landscape.

The Healthcare Federation of Nigeria now has three (3) staff working in it permanent secretariat.

## HFN OPERATIONAL DOCUMENTS

The Healthcare Federation of Nigeria has formulated various operational documents aimed at enhancing the efficiency of the Federation. These documents include the Human Resource Manual, Organizational Capacity and Sustainability Plan, Resource Mobilization Plan, and others.

## FOASPS/USAID GRANT

The Executive team is happy to announce that the FOASPS/USAID Grant contract was signed on the 24th of February 2023.

Fédération Ouest Africaine du Secteur Privé de la Santé (FOASPS)/ West Africa Private Healthcare Federation (WAPHF) identified nine (9) country federation members as part of the J2Su (Journey Toward Sustainability) project.

## HFN SYSTEMS

HFN has put in place systems and tools that help the organization and team members better manage their tasks, collaborate efficiently, and stay organized. The choice of tools was selected based on the preferences of the organization. Below are some of the systems and tools:

Note-Taking and Knowledge Management Tools:

- Fireflies

Cloud Storage and File Sharing:

- Zoho

Communication and Collaboration Tools:

- Google Meet

Document Management Systems:

- Zoho

Calendar and Scheduling Tools:

- Google Calendar

Content Management Systems (CMS):

- WordPress

Email Marketing Platforms:

- MailChimp





# PROGRAMME IMPACT: OUTPUTS VS OUTCOMES



32

Advocacy activities

4

Events

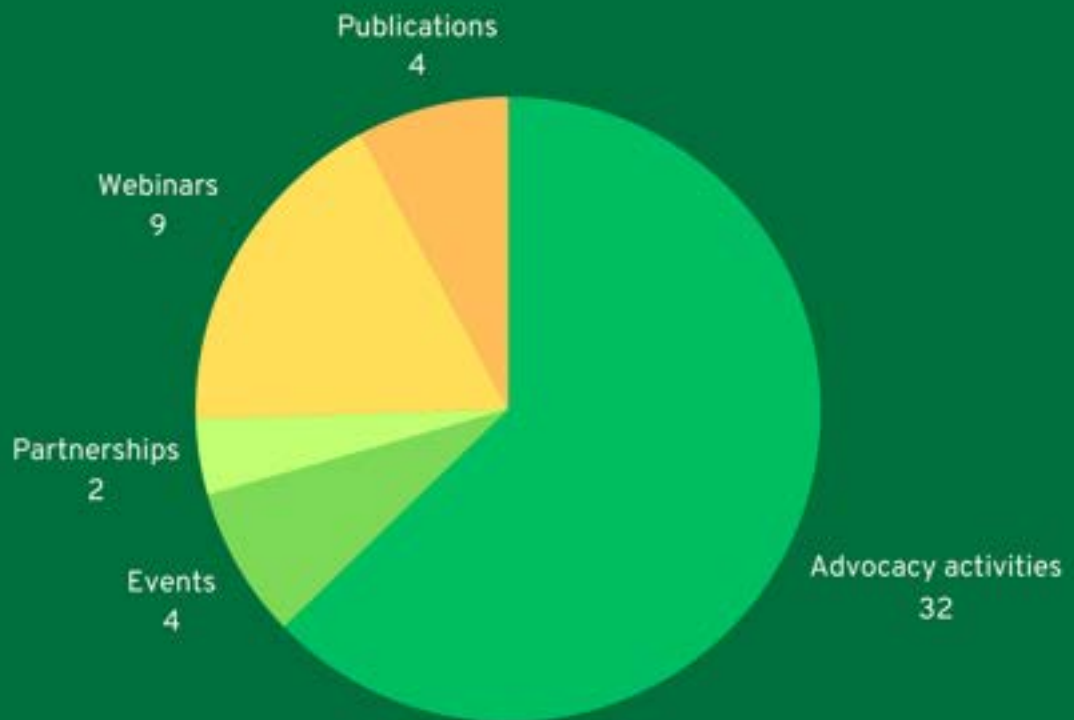
2

Partnerships in 2023

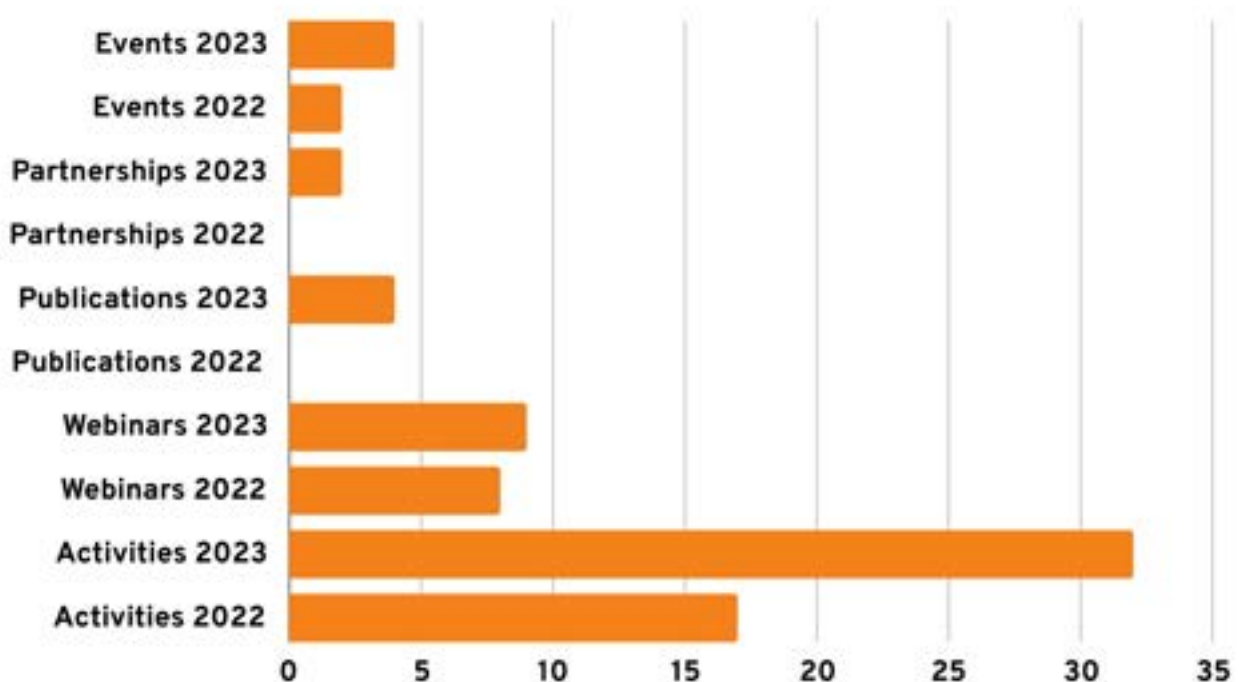
YEAR 2023

# TYPES OF PROJECTS

## PROJECT/ACTIVITIES IN 2023



## PROJECT/ACTIVITIES IN 2023 VS 2022





# SUCCESS STORIES

## HFN WOMEN'S FORUM

One of the notable successes achieved by the Healthcare Federation of Nigeria (HFN) was the establishment of the HFN Women's Forum. This initiative was conceived with the primary goal of addressing the distinctive challenges encountered by female healthcare providers, with a particular focus on empowering young women in the industry. The forum is dedicated to enhancing leadership capabilities and fostering career development skills among its female members.

Since its inception, the HFN Women's Forum has garnered significant attention and active engagement from women working within the healthcare sector.

## NATIONAL INSTITUTE FOR CANCER RESEARCH AND TREATMENT (NICRAT)

The Healthcare Federation of Nigeria played a crucial role in the creation of the National Institute for Cancer Research and Treatment (NICRAT). Collaborating closely with various stakeholders, the Healthcare Federation of Nigeria actively pioneered to the establishment and inauguration of the Cancer Fund and Research Institute.

## AFRICAN CONTINENTAL FREE TRADE AREA (AfCFTA)

One notable success story is HFN's pivotal role in elevating the Health Sector to a position of prominence and priority within Nigeria's AfCFTA (African Continental Free Trade Area) Implementation Strategy. This achievement followed years of dedicated advocacy by HFN, highlighting the organization's commitment to advancing healthcare interests at a National and Continental level.



# FINANCIAL REPORT

S/N	Revenue Generating Activites	Amount (N)	Amount (\$)
1	HFN Confernce Sponsorship	38,600,000	
2	Conference Regeistration	392,725	
3	Webinar	460,000	
4	Medic West Africa Sponsorship	1,750,000	
5	Contribution for MoH meeting	190,000	
6	Membership Fee	8,832,683	
7	USAID/FOASPS Grant		12,000
	<b>Total</b>	<b>50,255,408</b>	<b>12,000</b>

**HFN Naira Account**

**Closing Balance:**  
N7,908,062.33(Dec 2023)

**HFN Dollar Account**

**Closing Balance:**  
\$2,193.00 (Dec 2023)



# HEALTHCARE FEDERATION OF NIGERIA



## **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31ST DECEMBER, 2022

# Table of Content

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Financial Summary	7
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	14



# Corporate Information

## BOARD OF TRUSTEES

Mr. Aigboje Aig-Imoukhuede (*FCIB, CON*)

Mr. Asue Ighodalo

Mrs. Adebola Adesola

Dr. Richardson Adebayo Ajayi (*FWACS*)

Mrs. Clare Omatseye

Dr. Ayodele Benson

Lady Elizabeth Okonkwo

Chief (Mrs.) Ebun Delano

Dr. Ifeanyi Okoye (*FPSN*)

## PATRONS

Prince Julius Adewale Adelusi - Adewuyi (*mni, MFR, OFR, DFloD*)

Chief (Dr.) Sonny Kuku (*OFR*)

## EXECUTIVE COMMITTEE MEMBERS

Dr. (Mrs.) Pamela Ajayi - President

Mrs. Njide Ndili - Vice President

Mr. Adeyemi Adewole - Financial Secretary

Mr Kolapo Fapohunda - Public Relations Secretary

Dr. Adekunle Adeyemi-Doro - Treasurer

## REGISTERED ADDRESS

30 Raymond Njoku Street, S/W Ikoyi. Lagos. Nigeria

Tel: +234 814 138 0602

Email: [info@hfnigeria.com](mailto:info@hfnigeria.com)

## BANKERS

Zenith Bank Plc.

Sterling Bank Plc

## Report of the Auditors

To the members of Healthcare Federation of Nigeria

We have audited the accompanying statements of financial position of Healthcare Federation of Nigeria and the related statements of activities and changes in net assets, functional expenses and cashflows for twelve months ended 31st December, 2022.

### Auditors' Responsibility

Our responsibility is to express an independent opinion on these financial statements based on our audits.

We conducted our audits in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform our audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Association, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Opinion

In our opinion, based on available information the financial statements referred to above present fairly, in all material respects, the financial position of Healthcare Federation of Nigeria and the changes in its net assets and its cashflows for the year then ended in conformity with International Financial Reporting Standards issued by International Accounting Standards Board.

Engagement Partner: **Adebambo Adeoluwa**

**FRC/2013/ICAN/0000001911**

For: **ADE, ADEBAMBO ADELALU & CO.**

(Chartered Accountants)

Lagos, Nigeria.





# Statement of Financial Position

As at 31st December, 2022

		2022	2021
	NOTE	=N=	=N=
<b>NON-CURRENT ASSET</b>		-	-
<b>CURRENT ASSET</b>	3		
Bank Balance		6,389,519	8,471,687
		<b>6,389,519</b>	<b>8,471,687</b>
<b>NET ASSETS</b>		<b>6,389,519</b>	<b>8,471,687</b>
<b>LIABILITIES AND NET ASSETS</b>			
<b>LIABILITIES</b>			
Accrual	4	200,000	100,000
		<b>200,000</b>	<b>100,000</b>
<b>REPRESENTED BY:</b>			
<b>ACCUMULATED FUND</b>			
Balance 1.1	5	8,371,687	5,039,243
Surplus/(Deficit)		(2,182,168)	3,332,444
		<b>6,189,519</b>	<b>8,371,687</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>		<b>6,389,519</b>	<b>8,471,687</b>

----- PRESIDENT

----- FINANCIAL SECRETARY

# Statement of Activities

For the year ended 31st December, 2022

		2022	2021
	Notes	=N=	=N=
<b>RECEIPT</b>			
Membership fees	7	8,536,400	7,380,000
Sponsorship		7,250,000	-
		<b>15,786,400</b>	<b>7,380,000</b>
 <b>EXPENSES</b>			
General, Administrative and Program		17,868,568	4,047,556
<b>NET SURPLUS/(DEFICIT)</b>		<b>(2,082,168)</b>	<b>3,332,444</b>



# Statement of Functional Expenditure

For the year ended 31st December, 2022

## GENERAL, ADMINISTRATIVE & PROGRAM EXPENSES

		2022	2021
		=N=	=N=
Salary			
Bank charges	7	3,493,627	923,312
Website and newsletter		25,864	17,968
Internet expenses		62,000	2,189,883
Administrative Expenses		-	13,500
Meeting expenses		62,720	-
Stakeholder meeting expenses		-	478,075
Entertainment		11,977,815	-
Telephone and postages		-	35,178
Consulting fees		-	4,400
Travelling and transport		-	100,000
Printing and stationery		-	140,300
Audit fees		212,006	5,940
Accommodation		-	100,000
Public relation		-	39,000
Legal fees		276,000	-
Medics West Africa		122,829	-
FOAS Joint Learning Program expenses		1,206,108	-
Afrihealth Exhibition expenses		170,000	-
<b>TOTAL EXPENSES</b>		259,600	-
		<b>17,868,568</b>	<b>4,047,556</b>

# Statement of Cash Flow

For the year ended 31st December, 2022

	2022 =N=	2021 =N=
<b>OPERATING ACTIVITIES</b>		
Surplus/(Deficit) from operating activities	(2,182,168)	3,332,444
<b>Add: Non-movement Cash</b>		
Depreciation	-	-
<b>NET INCREASE /(DECREASE) IN WORKING CAPITAL</b>	<b>(2,182,168)</b>	<b>3,332,444</b>
Increase/ (Decrease) in Creditors and Accruals	100,000	-
<b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>(2,082,168)</b>	<b>3,332,444</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENT</b>		
Net increase/(decrease) in cash and cash equivalents	(2,082,168)	3,332,444
Cash and Cash Equivalents at the Beginning of the Year	8,471,687	5,139,243
Cash and cash equivalents at the end of the year	<b>6,389,519</b>	<b>8,471,687</b>
<b>This comprises of</b>		
Cash	-	-
Bank balance	6,389,519	8,471,687
	<b>6,389,519</b>	<b>8,471,687</b>



# Notes to Financial Statements

For the year ended 31st December, 2022

## 1. ABOUT HEALTHCARE FEDERATION OF NIGERIA

The HFN is a non - political organisation duly registered with Corporate Affairs Commission on the 16th day of March, 2013 with certificate of registration number 75448.

The aims and objectives of the Association are:

1. To consult and act as negotiating body with the government of Nigeria and government officials in the interest of the health sector.
2. To promote and enhance medical care in Nigeria with emphasis on the provision of affordable and accessible quality health care.
3. To provide a forum for consultation among private sector stakeholder.
4. To develop standards of quality health care, encourage practice of medical and business ethics and promote a free and competitive health sector.
5. To care for the welfare of its members
6. To build and establish hospitals health centers for rendering of free medical treatment to the poor and needy in the society.
7. To donate drugs, medical equipment and medical consumables to rural hospitals.
8. To promote public health enlightenment and campaign

## 2. ACCOUNTING DATE

The Accounting date of the Association's financial statement is from 1st January to 31st of December of every year with necessary comparative figure of preceding year.

## 3. ACCOUNTING POLICIES

A. Basis of preparation.

These financial s have been prepared in accordance with International Financial Reporting Standards on the historical cost basis, no adjustments have been made to reflect the impact on the financial statements or specific price changes or changes in the general level of prices.

The Association reports information regarding financial position and activities according to two classes of net assets. Restricted Net Assets and Unrestricted Net Assets as follows:

### Unrestricted Net Assets

Unrestricted Net Assets are not subject to donor imposed stipulations and are those currently available at the discretion of the Executives for use in the Association's operation.

# Notes to Financial Statements

For the year ended 31st December, 2022

## Restricted Net Assets

Restricted Net Assets are those which are subject to donor specific contribution. Revenue are reported as increase in unrestricted net assets unless their use is restricted explicitly by donor stipulation.

### B. Cash and Cash Equivalent

For purposes of the statement of cash flow, the Association considers all account balances with original maturities of 90day or less to be cash equivalents.

### C. Receivables

Although the Association has unpaid Membership Dues by Members. The outstanding Membership Dues were not included in the account and did not in any way form part of realizable income or receivable in the financial statement. Considering the current state of record keeping, the enforcement in place and the pattern of payment by Members there is no probability that any of the outstanding amount will be collected or the Association bank account credited accordingly.

### D. Revenue/ Receipts

This represent Annual Membership Dues, Sponsorship, Contribution by Executive Members and Training Income. All receipt are recognised on an actual year basis. All payments recognized in the account were lodgments into the Association bank accounts.

### E. Functional expenses

This is the cost of providing administrative and program expenses. Cost of carrying out the expenses are allocated on an actual basis.

Excluded in this accounts are expenses incurred on behalf of the association but paid for personally by any member of the executive.

### F. Litigation

The Management does not consider there to be any legal claims that require provision or disclosure.

### G. Approval of financial statements

These financial statements were approved and authorized for issue on ----- and at that date there were no significant events after the reporting date.



# Notes to Financial Statements

Cont'd

For the year ended 31st December, 2022

## 3. BANK BALANCES

	Notes	2022 =N=	2021 =N=
Zenith Bank Plc.			
Sterling Bank		6,007,532	8,089,959
Petty cash balance		377,546	377,546
		-	4,183

## 4. CURRENT LIABILITIES

### ACCRUAL AUDIT FEES

Balance B/F			
Charge for the Year		100,000	100,000
<b>Total</b>		100,000	100,000
Payment made		<b>200,000</b>	<b>200,000</b>
Balance C/F		-	(100,000)
<b>STAKEHOLDERS MEETING</b>		<b>200,000</b>	<b>100,000</b>

## 5. EXPENSES

Travelling Expenses of Invited Guest			
Hire of hall and refreshment at Marriot hotel			
Hire of hall and refreshment at Four Point Sheraton hotel		556,500	-
Secretariat Staff travelling expenses		3,578,400	-
Printing of Backdrop Banner		2,936,400	-
Accommodation of invited guest		200,000	-
		415,488	-
		1,294,027	-

# Notes to Financial Statements Cont'd

For the year ended 31st December, 2022

STAKEHOLDERS MEETING		
5. EXPENSES Cont'd	2022	2021
Event Organizer	=N=	=N=
Music and Sounds	2,557,000	-
Printing of Flyers	140,000	-
Printing of Jotters	40,000	-
	260,000	-
	<b>11,977,815</b>	-
6. MEDICS WEST AFRICA		
Secretariat Staff. Transportation and Accommodation Expenses	230,000	-
Banner Printing	226,288	-
Photography and Video Coverage	100,000	-
Video Coverage	100,000	-
Printing of flyers and Mini Brochure	40,000	-
Printing T-shirt, Branded pen and Brochure	136,320	-
Hybrid Video Coverage	373,500	-
	<b>1,206,108</b>	-
7. NET ASSETS		
UNRESTRICTED		
Balance B/F	8,371,687	5,039,243
EXCESS/(DEFICIT) OF RECEIPT OVER EXPENDITURE	(2,182,168)	3,332,444
<b>Balance C/F</b>	<b>6,189,519</b>	<b>8,371,687</b>



# Notes to Financial Statements Cont'd

For the year ended 31st December, 2022

## 8. RECEIPT

NAME	Membership Type	2022 =N=	2021 =N=
Doctoora E-Health Limited			
Pharma Access Foundation	Corporate-1	-	100,000
Synlab Nigeria Ltd	Corporate-1	-	500,000
ADCEM	Corporate-1	-	1,000,000
Roche Product Ltd	Corporate-1	100,000	100,000
Hospital Assist Ltd	Corporate-1	-	500,000
Angelles-Afrique Global Limited	Corporate-1	-	100,000
Arrive Alive Diagnostics	Corporate-L	-	100,000
Bridge Clinic	Corporate-L	-	100,000
Carepay	Corporate-L	-	100,000
Clina-lancet Laboratories	Corporate-M	100,000	500,000
Dr. Olufunke Owa	Corporate-L	-	100,000
Echoscan	Individual	-	20,000
First Cardiology	Corporate-L	-	100,000
FSDH Group	Corporate-L	-	100,000
GE Health	Corporate-L	-	100,000
George's Memorial	Corporate-M	-	500,000
Granville Medical	Corporate-L	-	100,000
Heliu Residence	Corporate-L	-	100,000
HMCAN	Corporate-L	-	100,000
Medbury Services Ltd	Associate	-	100,000
United Health Care International Limited	Corporate-1	-	100,000
Afrihealth Expo Nigeria Ltd	Corporate-1	100,000	-
International Opera	Corporate-1	100,000	-
Pharma Symbolis Ltd	Corporate-1	500,000	-
Medical Entrepreneur Ltd	Corporate-1	-	100,000
Hudibia	Corporate-1	-	100,000
HYGEIA HMO	Corporate-L	100,000	100,000
JNCI	Corporate-L	200,000	100,000
Lagos Executive Cardiovascular	Corporate-L	100,000	600,000
Medcourt Services	Corporate-L	-	100,000
NIROPHARM	Corporate-L	-	100,000
Nkeriuka Obi	Associate	-	600,000
Oshoba Festus	Individual	-	20,000
Pretty Healthcare Limited	Individual	-	20,000
Total Health Trust	Corporate-L	-	100,000
Tremendoc	Corporate-L	-	100,000
Utopia Consulting	Corporate-L	-	100,000
Wellpath Physiotherapy	Corporate-L	-	100,000
Vantage Medical Center	Corporate-L	-	100,000
	Corporate-1	100,000	100,000

# Notes to Financial Statements Cont'd

For the year ended 31st December, 2022

## 8. RECEIPT

	Membership	2022	2021
NAME Type		=N=	=N=
Avon Hmo Individual		-	100,000
Procallmed Africa Limited Corporate-1		-	100,000
Assene Laborex Limited Individual		100,000	100,000
Lakeshore Cancer Clinic Ltd Corporate-1			100,000
Adeleke Olusegun Individual			20,000
Centrepont Medical Services Ltd Corporate-M		100,000	-
Leadway Health Limited Corporate-M		100,000	-
Oluwakemi I. Olawoye Individual		20,000	-
Paelon Memorial Corporate-M		100,000	-
Ezeoke Uzoma Gloria Corporate-M		200,000	-
Health 4 Everyone Corporate-M		100,000	-
Shumbusho Binta Corporate-M		10,000	-
SMILE 360 Corporate-M		100,000	-
GEORGE'S MEMORIAL Corporate-M		100,000	-
Pharmaccess Foundation Corporate N		500,000	-
Clina Lancet Laboratories Corporate-M		100,000	-
The Bridge Clinic Limited Corporate-M		100,000	-
Medbury Services Limited Corporate-M		100,000	-
Lakeshore Cancer Clinic Ltd Corporate-M		100,000	-
Medcourt Support Services Limited Corporate-M		100,000	-
Marcelle Ruth Cancer Centre Limited Corporate-M		100,000	-
Guild of Medical Directors (Association) Association		100,000	-
Luth Advanced Medical Services Ltd Corporate-M		200,000	-
Olayinka Osuntogun Individual		20,000	-
Adeyemi Corporate-M		100,000	-
HOSPITA/637794097097552497-2 Corporate-M		100,000	-
Opex Health Corporate-M		100,000	-
Mansard Health Limited Corporate-M		100,000	-
ISN Products Nigeria Limited Corporate-M		100,000	-
Small Animal Veterinary Association		100,000	-
Medvacc Pharmaceuticals Ltd Corporate-M		100,000	-
JNC INTL LTD A/C 2 - PROJECT A/C Corporate-M		200,000	-
Belam Medical Consultants Ltd Corporate-M		100,000	-
Babaseyi Oyesola (Anesthesia and		100,000	-
Critical Care Consultants) Corporate-M		100,000	-
Pinnacle Medical Services Limited Corporate-M		100,000	-
Lab Laboratories Ltd Corporate-M		100,000	-
Lily Hospital Ltd Corporate-M		100,000	-
Irdoc Int. Radiology con. Ltd. Corporate-M		100,000	-
ST. NICHOLAS HOSP. L Corporate-M		100,000	-



# Notes to Financial Statements Cont'd

For the year ended 31st December, 2022

Type	Membership	2022 =N=	2021 =N=
AUGUSTINE NWACHUKWU Corporate-M		100,000	-
UNITED HEALTHCARE Corporate-M		100,000	-
WADA IBRAHIM Corporate-M		300,000	-
Tanit Medical Engine Corporate-M		100,000	-
Abiodun Oluwole Fatade (Crestview Radiology) Corporate-M		100,000	-
Advantage Pharmaceutical Ltd Corporate-M		100,000	-
Alico Multishield Limited Corporate-M		100,000	-
Evercare Hospital Lekki Limited Corporate N		500,000	-
EMMA AJAYI (Swiss Biostadt Limited) Corporate-M		100,000	-
Emge Resources Ltd Corporate-M		100,000	-
Society For Family Health Association		100,000	-
Medical Entrepreneurs Limited Corporate-M		100,000	-
Roche Products Ltd Corporate N		500,000	-
Mac-Folly Hosp Ltd Corporate-M		346,400	-
Guild Of Medica Association		100,000	-
Ge International Operations (Nig) Corporate N		500,000	-
Grid Integrated Agro-Allied Service Corporate-M		100,000	-
Invivo Partners Ltd Individual		20,000	-
ETZ CorpPay Corporate-M		100,000	-
St Joseph's Physiotherapy Clinic Corporate-M		100,000	-
Wellahealth Coporate Membership Corporate-M		100,000	-
Adetinuola Zainab Wahab Individual		20,000	-
EMERGENCY RESP & TECH AFRI LTD Corporate-M		100,000	-
The Healthbox Limited Corporate-M		100,000	-
		<b>8,536,400</b>	<b>7,380,000</b>
<b>SPONSORSHIP</b>			
Bridge Clinic Limited		1,000,000	-
HMCAN		1,000,000	-
George's Memorial M		500,000	-
Multi Specialist Hospital		500,000	-
Gold Sponsorship Package For HFN Annual Breakfast Meeting 129		1,000,000	-
Hygeia Nigeria Limited		1,000,000	-
Medbury Services Limited		1,000,000	-
Majekodunmi Oladapo Olugboyega		500,000	-
Medcourt Support Service		250,000	-
Otal Health Trust Limited		500,000	-
		<b>7,250,000</b>	
<b>TOTAL</b>		<b>15,786,400</b>	<b>7,380,000</b>

# Financial Summary

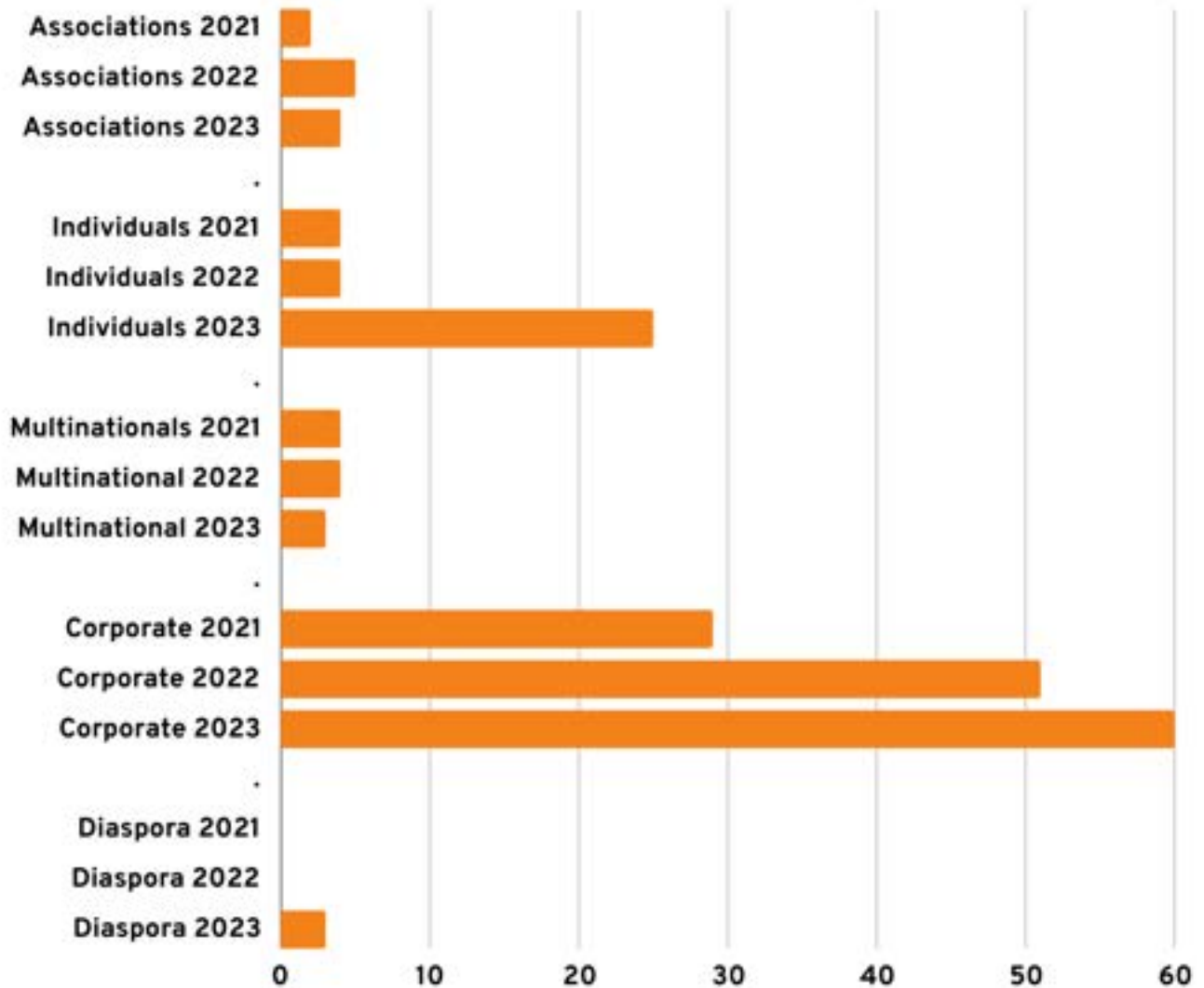
For the year ended 31st December, 2022

	2022 =N=	2021 =N=	2020 =N=	2019 =N=	2018 =N=
Non-Current Assets	-	-	-	-	-
Cash and Cash Equivalent	6,389,519	8,471,687	5,139,243	1,847,646	3,421,170
	<b>6,389,519</b>	<b>8,471,687</b>	<b>5,139,243</b>	<b>1,847,646</b>	<b>3,421,170</b>
Payables	200,000	100,000	100,000	900,000	16,469,486
Net Assets	-	8,471,687	5,039,243	947,646	(13,048,316)
	<b>200,000</b>	<b>8,571,687</b>	<b>5,139,243</b>	<b>1,847,646</b>	<b>3,421,170</b>
Receipt	15,786,400	7,380,000	8,670,000	17,239,486	5,660,000
Expenditure	17,968,568	4,047,556	5,478,403	3,243,524	3,046,501
<b>SURPLUS/(DEFICIT)</b>	<b>(2,182,168)</b>	<b>3,332,444</b>	<b>3,191,597</b>	<b>13,995,962</b>	<b>2,613,499</b>



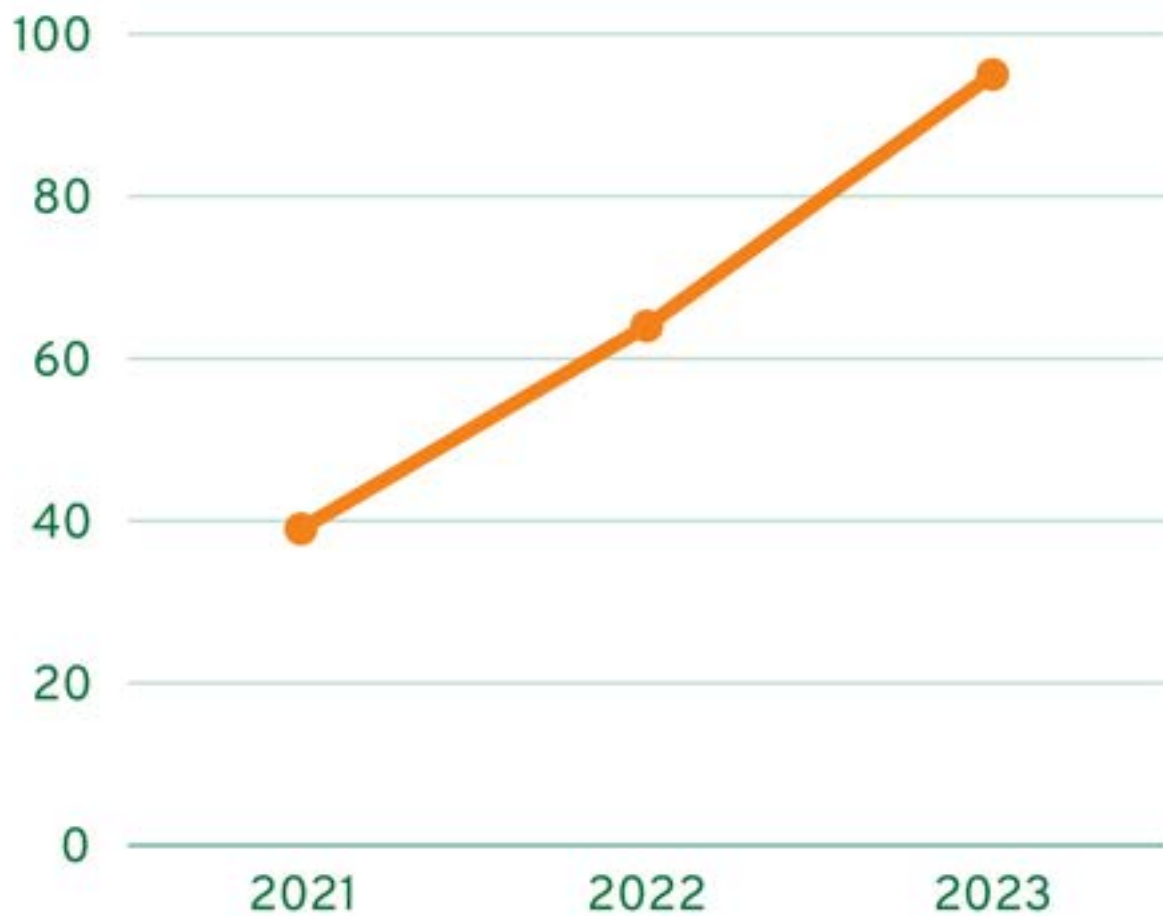
# MEMBERSHIP REPORT

## PAID-UP MEMBERS



# MEMBERSHIP REPORT

## TOTAL NUMBER OF PAID-UP MEMBERS



Year	Total Number of Paid-Up Members
2021	39
2022	64
2023	95



# GOVERNANCE

## HFN NEW EXCO

On 3rd February 2023, the Healthcare Federation of Nigeria (HFN) held its Annual General Meeting (AGM) and Elections. A new set of Executive Committee members were elected to lead the affairs of the federation for the next 2 years. Dr. Pamela Ajayi (President) and Mrs. Njide Ndili (Vice- President) were re-elected unopposed. Mrs. Chinyere Okorocha was elected as Treasurer, Dr. Segun Ebitanmi as Secretary and Pharm. Abimbola O. Adebakin as Public Relations Secretary.





# GOVERNANCE

## HFN BOARD MEETING

Date: 20th September 2023

The HFN Board Meeting convened on September 20, 2023, under the chairmanship of Mr. Asue Ighodalo, who serves as the Chairman of the Board of Trustees. The meeting enjoyed the presence of several other esteemed board members, including Dr. Richard Ajayi, Mrs. Clare Omatseye, and Dr. Benson.

Additionally, key figures within the organization attended the meeting, including Dr. Pamela Ajayi, the President of HFN, and Dr. Segun Ebitanmi, the Financial Secretary. Participating remotely in the meeting was Mrs. Njide Ndili, the Vice President, Mrs. Chinyere Okorocha, the Treasurer, and Mrs. Abimbola Adebakin, the Publicity Secretary.

## HFN BOARD WORKSHOP

Following the board meeting, the board members engaged in a productive workshop facilitated by Mrs. Bisi Adeyemi, the Managing Director of DCSL Corporate Service Limited, and her expert team. The primary focus of this workshop was to enhance the governance framework and structural aspects of HFN's board operations.

## HFN STRATEGY SESSION

Date: 20th September 2023

The Board of Trustees, National Executive Council, and the Executive Committee of the Healthcare Federation of Nigeria convened a strategic planning session. The purpose was to deliberate on the federation's upcoming activities for the next year and to revisit and refine the organization's overarching vision and mission..





# HOW TO SUPPORT HFN

## HFN HEALTH GUARDIAN

In our unwavering commitment to impactful advocacy, the Healthcare Federation of Nigeria (HFN) has launched the Health Guardian Initiative. This visionary initiative seeks to forge partnerships with organizations that align with HFN's mission of driving positive transformation in the healthcare sector. Selected Companies are invited to join as Health Guardians by committing a substantial annual financial contribution to HFN, commencing from January 2024. In return for this meaningful collaboration, participating organizations receive a range of benefits from the Healthcare Federation Nigeria.

## HFN MEMBERSHIP

Become a vital part of the Healthcare Federation of Nigeria (HFN) by enrolling as a member and fulfilling your annual dues. These membership contributions play a crucial role in sustaining and advancing the federation's mission of catalyzing positive transformation within the healthcare sector of Nigeria. Your participation directly contributes to supporting various activities and initiatives undertaken by HFN to enhance healthcare services, advocate for policy improvements, and foster positive changes in the Nigerian healthcare landscape. Join us in our commitment to building a healthier and more resilient healthcare system for the benefit of all.

## SPONSORSHIPS & DONATIONS

Contribute to the progress of the Healthcare Federation of Nigeria (HFN) by providing sponsorship and donations for our conferences, programs, and activities. Your support is instrumental in enabling us to organize impactful events, implement vital programs, and carry out essential activities aimed at advancing the healthcare sector in Nigeria. By sponsoring and making generous donations, you actively participate in fostering positive change, influencing healthcare policies, and driving improvements in the overall health landscape of the nation. Join us in our mission to create a healthier and more sustainable future for all Nigerians through your valuable contributions.

### Naira Account

**ACCOUNT NAME:** Healthcare Federation of Nigeria **BANK:** Zenith Bank  
**ACCOUNT NUMBER:** 1013784059

### Dollar Account

**ACCOUNT NAME:** Healthcare Federation of Nigeria **BANK:** Zenith Bank  
**ACCOUNT NUMBER:** 5073751648



We thank you for your  
ongoing support of  
our programs and  
activities



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